

## Positions Available at SP-TBI

Sardar Patel-Technology Business Incubator is an initiative by Sardar Patel Institute of Technology and is a non profit organisation committed to grow start-ups with mentorship, seed funding/ investor connect, access to talent, infrastructure and other resources. We are in the process of building a team to fulfil the vision of SP-TBI and are looking for young, energetic mind to be part of this team.

Applications are invited for the post of CEO at Sardar Patel-Technology Business Incubator, preferably an experienced and highly communicating person to fulfil the key responsibilities listed below:

- Create long term vision and short term mile stones for an accelerated growth of SP-TBI
- Build a team for SP-TBI
- Build corpus for sustainability of SP-TBI
- Create a mentor network and Investor's network for SP-TBI
- Promote SP-TBI on various forms to attract the best startups and help build and shape the brand image
- Create and Maintain relationship with all the concerned Government bodies
- Create and execute programs for sustainability of SP-TBI
- Identify and select potential incubatees/startups for the incubation program.
- Create and get executed processes for all the administrative aspects of running SP\_TBI
- Supervise the team in analyzing financial statements, forecasts and funding requirements of each potential startup.
- Define, build and finalize client agreements.
- Guide startups in the areas of strategy, business plan development, market analysis, company registrations.
- Define deliverables, their timelines and monitor progress of startups
- Ability to thrive in a fast paced, dynamic start-up environment
- Excellent organizational, interpersonal and communication skills.
- Willingness to travel as needed.

Salary : Rs. 70,000 to 100,000 per month based on candidates expertise.

At a later stage incentive based on revenue generated by SP-TBI may be considered.

Applications along with resume/ CV should be submitted to the Training & Placement Officer, Room no.106, Sardar Patel Institute of Technology, Andheri (W), Mumbai - 400058.

Candidates may also feel free to walk in for a discussion.